



CCCBA's Real Estate Section proudly presents...

#5 TOP 10 ITEMS LAWYERS NEED TO KNOW ABOUT THE NEW C.A.R. REAL ESTATE PURCHASE AGREEMENT

Neil D. Kalin,

Assistant General Counsel for the California Association of Realtors

AGENDA

- Top Ten Tips
- Navigating the new format
- Common ownership forms
- Tenant Occupied Property
- Transfer Disclosure Statement Issues
 - Assignments





PROGRAM MATERIALS

10 Items Lawyers Need to Know About The C.A.R. Residential Purchase Agreement

Contra Costa County Bar Association Real Estate Law Section November 18, 2022



CALIFORNIA RESIDENTIAL PURCHASE AGREEMENT AND JOINT ESCROW INSTRUCTIONS

(C.A.R. FORM RPA, Revised 6/22)

Data	Prepared:	
Dale	riebaieu.	

- 1. OFFER:
 - A. THIS IS AN OFFER FROM

("Buyer").

B. THE PROPERTY to be acquired is

situated

By Neil Kalin

Assistant General Counsel, California Association of REALTORS®

AGENDA

- What's new; What's not
- 1. The "grid" is part of the contract
- 2. Common ownership forms
- 3. Tenant occupied property
- 4. Left-over property abandoned
- 5. Complete TDS includes § I

- 6. Defensible Space Compliance
- 7. Assignment dos-and-don'ts
- 8. Acceptance and delivery
- 9. Entity signatures
- 10. Appraisal notice
- Bonus: Exception to mediation and arbitration

What's New; What's Not

- What's new? Lots ... but not everything.
 - 10 pages -> 16 pages
 - All New Format
 - negotiation points up front in the grid
 - + liquidated damages, arbitration, signature blocks, and broker and escrow sections at end
 - Contingency together, disclosures together
 - List of items to be included
 - Clarification of item included
 - All related forms (80+) updated or reviewed
- What's the same? Lots!
 - Same contingencies and time frames (mostly)
 - Same active contingency removal and notices to perform
 - Same mandatory mediation/optional arbitration and liquidated damages

1 THE GRID IS PART OF THE CONTRACT

- Paragraph 3 continues onto pages 2 and 3
- Substantive terms, not just a table of contents or summary

 TERMS OF PURCHASE AND ALLOCATION OF COSTS: The items in this paragraph are contractual terms of the Agreement. Referenced paragraphs provide further explanation. This form is 16 pages. The Parties are advised to read all 16 pages.

	Paragraph #	Paragraph Title or Contract Term	Terms and Conditions	Additional Terms
Α	5, 5B (cash)	Purchase Price	\$	☐ All Cash
В		Close Of Escrow (COE)	Days after Acceptance OR on (date)	
С	32A	Expiration of Offer	3 calendar days after all Buyer Signature(s) or (date), at 5PM or DAM/ PM	
D(1)	5A(1)	Initial Deposit Amount	\$(% of purchase price) (% number above is for calculation purposes and is not a contractual term)	within 3 (or) business days after Acceptance by wire transfer OR □
D(2)	5A(2)	☐ Increased Deposit (Money placed into escrow after the initial deposit. Use form DID at time increased deposit is made.)	\$(% of purchase price) (% number above is for calculation purposes and is not a contractual term)	Upon removal of all contingencies OR (date)
E(1)	5C(1)	Loan Amount(s): First Interest Bate	\$(% of purchase price) Fixed_rate_or □ Initial_adjustable_rate_net_to	Conventional or, if checked,

2

COMMON OWNERSHIP FORMS:

Tenancy in Common; Stock Cooperatives

Common Ownership forms: T-I-C

- TIC-PA amends RPA
- TIC-PA is not the tenancy in common agreement
- Qualified California real estate attorney to draft



TENANCY IN COMMON ("TIC") PURCHASE ADDENDUM (C.A.R. Form TIC-PA, 12/21)

The following terms and conditions are hereby incorporated in and made a part of the Purchase A Counter Offer No, Other dated, on property known as	("Agreement"),
1. BUYER'S OCCUPANCY RIGHTS: Subject to Buyer entering into a TIC Agreement, as provided in paragral exclusive use and other rights and obligations associated with the purchase of an undivided interest in it checked a newly created) Tenancy In-Common (TIC):	("Buyer"), ("Seller").
Buyer is purchasing a percent undivided interest in the Property. Buyer shall have the exclusive right to occupy unit Buyer shall have the exclusive right to use the following areas (check all that apply): (1) □ Parking space(s) identified as (2) □ Storage space(s) identified as (3) □ Deck(s) identified as (4) □ Yard and/or patio identified as	
 (5) Other exclusive use common area(s) identified as 2. TENANCY-IN-COMMON AGREEMENT: Buyer is cautioned not to proceed without a TIC Agreement in shall sign the TIC Agreement, and any amendments to it, prior to the Close Of Escrow ("COE"). A. Seller, within 7 (or) Days after Acceptance, shall deliver to Buyer a copy of the TIC Agreements, if any, and any other document requiring Buyer's signature prior to transfer of title. Buyer has already received the TIC Agreement. (If checked) Buyer will retain a qualified Califorattorney to create the TIC Agreement. B. This Agreement is contingent upon Buyer's approval of the TIC Agreement with all amendments, if a by all TIC co-owners and the other documents delivered pursuant to paragraph 2A, and all disclosure 	ement, with all (If checked) rnia real estate ny, fully signed



TENANCY IN COMMON ("TIC") PURCHASE ADDENDUM (C.A.R. Form TIC-PA, 12/21)

- Contingency for receipt of financial information
- Buyer advised to seek legal counsel
- TIC-OA attached

4.5.	CONDOMINIUM CONVERSION: ☐ If this Property is purchased with the intent to convert the TIC interests into condominiums, Buyer is advised (i) to review the TIC Ownership Advisory (C.A.R. Form TIC-OA), and (ii) during Buyer's investigation period, consult with a qualified California real estate attorney familiar with condominium conversion law. FINANCIAL AND OPERATIONAL DISCLOSURES: Seller shall Deliver to Buyer within 7 (or) Days after Acceptance a completed TIC Financial Disclosure Statement (C.A.R. Form TIC-FD) and, if applicable, the most recent 12 months meeting minutes, if applicable, and documents related to management of the TIC.
TIC	C-PA 12/21 (PAGE 1 OF 2) Buyer's Initials
	sold.
8	 TIC AGREEMENT COSTS: Seller shall pay for any new TIC Agreement. Amendments to an existing TIC Agreement required by Buyer's lender, or which are necessary to the transfer of this TIC interest, shall be paid by Buyer.
9	If any discrepancies exist between this Addendum and the TIC Agreement, the TIC Agreement shall control. Buyer is advised to seek qualified legal counsel to ensure the terms of the TIC Agreement accurately reflect the terms of the Purchase Agreement.
	O. BUYER ACKNOWLEDGEMENTS: Buyer acknowledges receipt of a TIC Ownership Advisory (C.A.R. Form TIC-OA) 1. SALE OF 5 OR MORE UNITS: A public report is required from the Subdivisions Office of the California Department of Real Estate (DRE) prior to the sale of a TIC interest by a seller who owns five or more TIC interests in the real property. If this building contains 5 or more TIC interests that are being sold by one seller, the DRE must have pre-approved the language of this Agreement and this Addendum prior to their use. Accordingly, the advice a qualified California real estate attorney should be obtained.
1	2. ADDITIONAL TERMS:

- TIC-OA info only
- Distinguishes T-I-C from common interest development

NIA TENANCY IN COMMON ("TIC") OWNERSHIP ADVISORY (C.A.R. Form TIC-OA, 12/21)

This Tenancy In Common ("TIC") Ownership Disclosure concerns the residential property described as _______("Property").

- OWNERSHIP: A Tenancy-In-Common (TIC) is a form of group ownership under California law which is created when two or more individuals
 or entities have an undivided ownership interest in the same property, such as an apartment building. You will co-own the entire Property with
 other investors/co-owners as a tenancy in common and share common costs such as taxes, insurance, building maintenance, repairs, and,
 possibly, a shared mortgage.
- A TIC IS NOT A CONDOMINIUM: TICS are not condominiums or common interest developments and, therefore, fall outside the protections
 and requirements of the Davis-Stirling Common Interest Development Act (the "Act"). As such, TIC owners do not have deeded rights to their
 units and clear ownership of, nor obligations regarding, common areas as do owners in condominiums or other ownership interest under the
- 3. THE NEED FOR A TIC AGREEMENT: Most projections for TIC projects are contractual, based on a TIC agreement. If a problem arises, you will be relying on the provisions of the TIC agreement. If you do not have a valid TIC Agreement, you may be subjected to a variety of legal and financial issues or problems. For instance, you may not have a legally enforceable right to exclusive use of a specific residential unit or a specific parking space without a TIC agreement executed by all co-owners because you do not own the specific unit or parking space as you would in a condominium project. Or one con-owner may have the legal right to a partition, which is a forced sale of the entire property even if other co-owners object. It is important to note that TIC agreements vary greatly. It is essential that all current co-owners sign the TIC agreement. Any person who becomes a co-owner in the future should, along with existing co-owners, sign an amendment to the TIC agreement accepting all rights and responsibilities for that co-tenancy share under the TIC agreement. A TIC agreement may not be binding on a co-owner who does not sign it and therefore all co-owners should retain a copy of the executed TIC agreement along with any exhibit or amendments. Buyer is strongly advised during Buyer's investigation period to seek qualified real estate legal counsel to review the TIC agreement to ensure that it

- TIC-FD completed by management
- **Buyer signs if agrees**

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TENANCY-IN-COMMON ("TIC") FINANCIAL DISCLOSURE STATEMENT (C.A.R. Form TIC-FD, 12/21)

This disclosure is made in connection with the Residential Purchase Agreement, OR Counter offer No.	, 🗌 Other		
	("Agreement"),		
dated, on property known as			
between	("Buyer"),		
	("Seller").		
This form is being completed by an authorized Representative of all owners of TIC interests in the Property.			
This TIC is □ self-managed or □ professionally managed by:	·		
2. This TIC (if checked) has a group loan and the amount available to be assumed by Buyer is \$			
3. The current regular operating and reserve assessment for this interest rate is \$ per month or _ per of			
year. In addition (if checked) \$ is collected per payment for the property taxes and \$ mortgage payments.	tor		
mongage payments.			
Signature of Preparer Name of Preparer (TIC Representative or Seller) Date			
Telephone E-mail Address			
The undersigned Buyer acknowledges receipt of and approves the foregoing statement.			
Buyer Date Date Date			

STOCK COOPERATIVE PURCHASE ADDENDUM

(C.A.R. Form COOP-PA, 12/21)

Common Ownership forms: Stock Coop.

- COOP-PA amends RPA
- Buying shares of stock

\ I hi	s is an addendum to the Purchase Agreement, OR 🗆 Counter offer No, 🗆 Other
7	("Agreement")
dat	ed, on property known as ("Property")
bet	ween("Buyer")
and	
Bur	ver and Seller are referred to as the "Parties."
1.	PROPERTY: The Property being purchased includes all of the shares of stock in the California Corporation known as ("Corporation") which are allocated to the exclusive use to the Property, together with the Corporation's stock holders' cooperative agreement ("CO-OP Agreement"). The CO-OP Agreement includes the exclusive use of the following additional checked areas. (check all that apply)
	A. Parking space(s) identified as
	B. Storage space(s) identified as
	C. Other exclusive use common area(s) identified as
	[The Purchase Price shall be reduced by the unpaid portion allocable to this Property secured by the Corporation to the Property, is any. The security for any financing obtained by Buyer shall be a pledge of the Stock and/or assignment of the CO-OP Agreement, as required by Buyer's lender.]
2.	FINANCING: (If checked) Part of the purchase price shall be financed by Buyer's assumption of Seller's obligation to pay a portion of the lean obtained by the Corporation and accuracy by the development in which the Property is legated.
3. 4.	ef the lean obtained by the Corporation and occured by the development in which the Property is legated. DISCLOSURES AND INSPECTIONS: In addition to other disclosures required by this Agreement, Seller shall within 5 (or) Days after Acceptance. Deliver to Buyer a Copy of the CO-OP Agreement and Seller's Stock Certificate (the CO-OP Documents) for Buyer's review. Buyer shall have 5 (or) Days after Delivery to approve the CO-OP Documents. If Buyer does not approve the CO-OP Documents, Seller after giving buyer a Notice to Buyer to perform, may cancel this Agreement. If the Stock Certificate has been lost, the Parties are advised to seek a qualified Real Estate attorney. Buyer is advised that inspections of common areas may be subject to and limited in scope by the Board in respect to any and all financial or tax questions or issues relative to ownership, financing management, sale or other disposition of the TIC interest, prior to removing the conditions established by this Addendum. BOARD APPROVAL: Seller shall obtain unconditional approval of this sale from the Corporation's Board of Directors ("Board"). Buyer
4.	shall cooperate by providing the Board, within 10 (or) Days after Acceptance, such financial and personal reference information



- Seller common interest disclosures apply. (Civil Code § 4100(d))
- No COOP-FD.

STOCK COOPERATIVE OWNERSHIP ADVISORY (C.A.R. Form COOP-OA, 12/21)



This STOCK CO-OP ("CO-OP") Advisory is informational only and not intended in any way to take the place of, or substitute for, consulting with a qualified California real estate attorney. Brokers and Agents are not qualified to provide any legal, tax or financial advice about CO-OPs. Buyers are urged, before signing any agreements, to review and consider all matters of concern, including but not limited to:

. WHAT IS A STOCK CO-OP? According to the California Department of Real Estate Reference Book:

- A. A stock cooperative is defined in Section 4190(a) of the Civil Code as a corporation which is formed or availed of primarily for the purpose of holding title to improved real property, either in fee simple or for a term of years.
- B. All or substantially all the shareholders receive a right of exclusive occupancy of a portion of the real property, which right is transferable only concurrently with the transfer of the share(s) of stock.
- C. Most stock cooperativé projects aré of the apartment house type, operated by a board of directors and including community recreation facilities.
- D. The ownership corporation is usually a nonprofit mutual benefit corporation

2. WHAT DO LOWN IF I BUY A UNIT IN A STOCK CO-OP?

- A. Most people are familiar with a condominium purchase where the purchaser owns an undivided interest in real property with other owners and the ownership of a separate interest within the walls of a specified unit. In a condominium then the purchaser owns a portion of the real property.
- B. In a CO-OP, the purchaser owns a portion of the shares of the ownership entity (again, usually a corporation) together with the exclusive right to occupancy of a certain portion of the property owned by the corporation.
- C. In short, in a CO-OP, you own shares in a corporation with the right to occupy a certain portion of the property owned by the corporation. In a Condominium, you own an undivided interest in the real property overall and the air space in an individual unit.

3. WHY ARE THERE BOTH CONDOMINIUMS AND STOCK CO-OPS?

- A. Part of the reason for the difference is usually the age of the project. Stock Co-Op is one of the first forms of common interest ownership and generally found on the East Coast. Before the passage of the Davis-Stirling Act in California, most unit or apartment sales in projects were sold using the Stock Co-Op form of ownership. Stock Co-Ops in California are typically older projects found in San Francisco and Los Angeles, but they can be found throughout the State
- SELLER DISCLOSURES: Stock Co-Ops, like condominiums, have disclosure requirements under the Davis-Stirling Act, common law, and contracts. Seller is obligated to make all applicable disclosures as specified in the Agreement.

Buyer/Seller acknowledges each has read, understood, and received a Copy of this Stock CO-OP Advisory and had the opportunity to seek independent legal counsel.

Seller	Date	Seller	Date
Buyer	Date	Buyer	Date

3 TENANT OCCUPIED PROPERTY

RPA Paragraphs 3M3, 4A and 7A (12/22)

M(2)	7C	Seller Occupied or Vacant units	COE date or, if checked below, days after COE (29 or fewer days) days after COE (30 or more days)	C.A.R. Form SIP attached if 29 or fewer days. C.A.R. Form RLAS attached if 30 or more days.
M(3)	4A, 7A	Occupied units by tenants or anyone other than the Seller	□ Tenant Occupied Property Addendum (C.A.R. form TOPA) attached	Seller shall disclose to Buyer if occupied by tenants or persons other than the Seller, and attach TOPA in a counter offer if not part of Buyer's offer.

		_	B: 2 - 1 - 1 - 1 - 1 - 1 - 1
E(3)	I / A	Occupancy Type	I Primary, or if checked, □ Secondary □ Investment
-(-/	***		Timely, or a diconcu, a coconcury a myoumone

- 4. PHOPERTY ADDENDA AND ADVISORIES: (cneck all that apply)
 - A. PROPERTY TYPE ADDENDA: This Agreement is subject to the terms contained in the Addenda checked below:
 - ☐ Tenant Occupied Property Addendum (C.A.R. Form TOPA) (Should be checked whether current tenants will remain or not.)

7. CLOSING AND POSSESSION:

A. OCCUPANCY: If Buyer intends to occupy as a primary or secondary residence (see paragraph 3E(3)), and unless Otherwise Agreed, such as in C.A.R. Form TOPA: (i) the unit Buyer intends to occupy shall be vacant at the time possession is delivered to Buyer, and (ii) if the Property contains more than one unit, within 3 Days after Acceptance Buyer shall give Seller written notice of which unit Buyer intends to occupy. Occupancy may impact available financing. Seller shall disclose to Buyer if occupied by tenants or persons other than Seller, and attach C.A.R. Form TOPA in a counter offer if not part of Buyer's offer.

If TOPA not attached, buyer occupied unit shall be vacant. Burden is on seller to counter or remove occupants.

Seller has contractual duty to disclose if tenant occupied

Buyer has contractual duty to identify which unit to occupy if 2-4

Paragraph 3M3



TENANT OCCUPIED PROPERTY ADDENDUM

(For use when selling tenant occupied 1-4 unit properties) (C.A.R. Form TOPA, 12/21)

	, ("Agreement"), dated,
on property known as	("Property"),
petween	("Buyer"),
and	("Saller").
Tenant shall mean any adult person,	other than Seller, who is occupying the Property, whether or not paying rent.
A. TENANT(S) TO REMAIN IN POSSE terms and conditions specified in par	SSION: Buyer shall take Property subject to the rights of existing tenants, and under the agraph 2.
OR B. PROPERTY TO BE DELIVERED	
) shall be delivered vacant, without existing Tenant(s).
	faith attempts and subject to applicable Law, is unable to remove existing Tenant(s) ys Before COE): (i) Buyer may cancel this Agreement and Buyer's sole remedy shall
	iver's reasonable out-of-pocket expenses for inspection reports and appraisal fees
	uyer may elect to proceed with the transaction with the tenant(s) in possession and mages or compensation arising out of the tenant(s) remaining in possession.

- 1A. Default is tenant to remain in possession.
- 1B. Property to be vacant Limited buyer remedies if seller makes good faith attempt but is unsuccessful.
- Buyer may cancel and get outof-pocket \$ back

OR

Proceed with tenant remaining in possession

4 PERSONAL PROPERTY REMAINING AT CLOSE OF ESCROW

7. CLOSING AND POSSESSION:

- A. OCCUPANCY: Buyer intends to occupy the Property as indicated in paragraph 3E(3). Occupancy may impact available financing.
- B. CONDITION OF PROPERTY ON CLOSING:
 - (1) Unless Otherwise Agreed: (i) the Property shall be delivered "As-Is" in its PRESENT physical condition as of the date of Acceptance; (ii) the Property, including pool, spa, landscaping and grounds, is to be maintained in substantially the same condition as on the date of Acceptance; and (iii) all debris and personal property not included in the sale shall be removed by Close Of Escrow or at the time possession is delivered to Buyer, if not on the same date. If items are not removed when possession is delivered to Buyer, all items shall be deemed abandoned. Buyer, after first Delivering to Seller written notice to remove the items within 3 Days, may pay to have such items removed or disposed of and may bring legal action, as per this Agreement, to receive reasonable costs from Seller.

- Seller must remove personal property and debris
- Buyer can charge seller.
- Probably a small claims court issue



How do you serve notice after COE? Escrow? Agent? Old address?

If on agent, does agency relationship continue?

Good questions.

C.A.R. members can use Sample Letters,

- Buyer Demand Seller Remove Personal Property and Debris
- Seller's agent Response to Buyer Demand that Seller Remove Personal Property and Debris

5

FULLY COMPLETED TRANSFER DISCLOSURE STATEMENT

11. STATUTORY AND OTHER DISCLOSURES (INCLUDING LEAD-BASED PAINT HAZARD DISCLOSURES) AND CANCELLATION RIGHTS:

A. TDS, NHD, AND OTHER STATUTORY AND SUPPLEMENTAL DISCLOSURES:

(1) Seller shall, within the time specified in **paragraph 3N(1)**, Deliver to Buyer: unless exempt, fully completed disclosures or notices required by §§ 1102 et. seq. and 1103 et. seq. of the Civil Code ("Statutory Disclosures"). Statutory Disclosures include, but are not limited to, a Real Estate Transfer Disclosure Statement (C.A.R. Form TDS), Natural Hazard Disclosure Statement ("NHD"), notice or actual knowledge of release of illegal controlled substance, notice of special tax and/or assessments (or, if allowed, substantially equivalent notice regarding the Mello-Roos Community Facilities Act of 1982 and Improvement Bond Act of 1915) and, if Seller has actual knowledge, of industrial use and military ordnance location (C.A.R. Form SPQ or ESD), and, if the Property is in a high or very high fire hazard severity area, the information, notices, documentation, and agreements required by §§ 1102.6(f) and 1102.19 of the Civil Code (C.A.R. Form FHDS).

The Real Estate Transfer Disclosure Statement required by this paragraph is considered fully completed if Seller has completed the section titled Coordination with Other Disclosure Forms by checking a box (Section I), and Seller has completed and answered all questions and Signed the Seller's Information section (Section II) and the Seller's Agent, if any, has completed and Signed the Seller's Agent's section (Section III), or, if applicable, an Agent Visual Inspection Disclosure (C.A.R. Form AVID). Section V acknowledgment of receipt of a Copy of the TDS shall be Signed after all previous sections, if applicable, have been completed. Nothing stated herein relieves a Buyer's Agent, if any, from the obligation to (i) conduct a reasonably



REAL ESTATE TRANSFER DISCLOSURE STATEMENT (CALIFORNIA CIVIL CODE § 1102, ET SEQ.) (C.A.R. Form TDS, Revised 12/21)

•
THIS DISCLOSURE STATEMENT CONCERNS THE REAL PROPERTY SITUATED IN THE CITY OF . STATE OF CALIFORNIA.
, COUNTY OF, STATE OF CALIFORNIA, DESCRIBED AS
THIS STATEMENT IS A DISCLOSURE OF THE CONDITION OF THE ABOVE DESCRIBED PROPERTY IN COMPLIANCE WITH § 1102 OF THE CIVIL CODE AS OF (date) . IT IS NOT A WARRANTY OF ANY KIND BY THE SELLER(S) OR ANY AGENT(S) REPRESENTING ANY PRINCIPAL(S) IN THIS TRANSACTION, AND IS NOT A SUBSTITUTE FOR ANY INSPECTIONS OR WARRANTIES THE PRINCIPAL(S) MAY WISH TO OBTAIN.
I. COORDINATION WITH OTHER DISCLOSURE FORMS
This Real Estate Transfer Disclosure Statement is made pursuant to § 1102 of the Civil Code. Other statutes require disclosures, depending upon the details of the particular real estate transaction (for example: special study zone and purchase-money liens on residential property).
Substituted Disclosures: The following disclosures and other disclosures required by law, including the Natural Hazard Disclosure Report/Statement that may include airport annoyances, earthquake, fire, flood, or special assessment information, have or will be made
in connection with this real estate transfer, and are intended to satisfy the disclosure obligations on this form, where the subject matter is the same:
Inspection reports completed pursuant to the contract of sale or receipt for deposit. Additional inspection reports or disclosures:
No substituted disclosures for this transfer. II. SELLER'S INFORMATION
The Seller discloses the following information with the knowledge that even though this is not a warranty, prospective Buyers may rely on this information in deciding whether and on what terms to purchase the subject property. Seller hereby authorizes any agent(s) representing any principal(s) in this transaction to provide a copy of this statement to any person or entity in connection with any actual or anticipated sale of the property.

return signed copies of the disclosures, and it applicable, addendam, to seller.

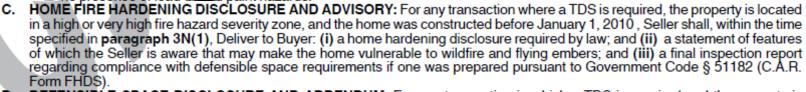
G. TERMINATION RIGHTS:

(1) Statutory and Other Disclosures: If any disclosure specified in paragraphs 11A, B, C, or D, or subsequent or amended disclosure to those just specified, is Delivered to Buyer after the offer is Signed, Buyer shall have the right to terminate this Agreement within 3 Days after Delivery in person, or 5 Days after Delivery by deposit in the mail, or by an electronic record or email satisfying the Uniform Electronic Transactions Act (UETA), by giving written notice of rescission to Seller or Seller's Authorized Agent. If Buyer does not rescind within this time period, Buyer has been deemed to have approved the disclosure and shall not have the right to cancel.

RPA, # 11G

6 STATUTORY FIRE ZONE LAWS

New references to fire disclosure and compliance laws



D. DEFENSIBLE SPACE DISCLOSURE AND ADDENDUM: For any transaction in which a TDS is required and the property is located in a high or very high fire hazard severity zone, Seller shall, within the time specified in paragraph 3N(1), Deliver to Buyer (i) a disclosure of whether the Property is in compliance with any applicable defensible space laws designed to protect a structure on the Property from fire; and (ii) an addendum allocating responsibility for compliance with any such defensible space law (C.A.B. Form FHDS)

G. ILMINATION RIGHTS

- (1) Statutory and Other Disclosures: If any disclosure specified in paragraphs 11A, BC of Dor subsequent or amended disclosure to those just specified, is Delivered to Buyer after the offer is Signed, Buyer shall have the right to terminate this Agreement within 3 Days after Delivery in person, or 5 Days after Delivery by deposit in the mail, or by an electronic record or email satisfying the Uniform Electronic Transactions Act (UETA), by giving written notice of rescission to Seller or Seller's Authorized Agent. If Buyer does not rescind within this time period, Buyer has been deemed to have approved the disclosure and shall not have the right to cancel.
- (2) Defensible Space Compliance: If, by the time specified in paragraph 11F, Buyer does not agree to the terms regarding defensible space compliance Delivered by Seller, as indicated by mutual signatures on the FHDS, then Seller, after first Delivering a Notice to Buyer to Perform, may cancel this Agreement.



RPA, # 11

 2. FIRE HARDENING DISCLOSURE (Paragraph 2B is only required to be completed if all formet): A. FIRE HARDENING STATUTORY NOTICE: "THIS HOME IS LOCATED IN A HIGH OR VE ZONE AND THIS HOME WAS BUILT BEFORE THE IMPLEMENTATION OF THE WILDER CODES WHICH HELP TO FIRE HARDEN A HOME. TO BETTER PROTECT YOUR HOMED TO CONSIDER IMPROVEMENTS. INFORMATION ON FIRE HARDENING, STANDARDS AND INFORMATION ON MINIMUM ANNUAL VEGETATION MANAGED HOMES FROM WILDFIRES, CAN BE OBTAINED ON THE INTERNET WEBSITE HTTP://N B. FIRE HARDENING VULNERABILITIES: Are you (Seller) aware of the following features to wildfire and flying embers (1) Eave, soffit, and roof ventilation where the vents have openings in excess of one-eighnot flame and ember resistant	RE HAZARD SEVERITY INTERFACE BUILDING WILDFIRE, YOU MIGHT IS CURRENT BUILDING IDARDS TO PROTECT YFORWILDFIRE.ORG". ake the home vulnerable I or are Yes No
	ND SELLER AGREEMENT REGARDING WHICH PARTY SHALL OBTAIN COMPLIANCE WITH APPLICABLE LOCAL DEFENSIBLE SPACE REQUIREMENTS: R RESPONSIBILITY – NO LOCAL ORDINANCE. Buyer shall obtain documentation of compliance with the State ible space law within one year of Close Of Escrow.* UYER RESPONSIBILITY – LOCAL VEGETATION MANAGEMENT ORDINANCE IN EFFECT which requires bliance as a result of a sale of the Property. The local ordinance allows either Seller or Buyer to obtain documentation impliance. Buyer shall comply with the requirements of the ordinance after Close Of Escrow. JYER RESPONSIBILITY – LOCAL VEGETATION MANAGEMENT ORDINANCE IN EFFECT which does NOT require bliance as a result of a sale of the Property. Buyer shall obtain documentation of compliance with the State defensible is law within one year of Close Of Escrow.* ELLER RESPONSIBILITY – LOCAL VEGETATION MANAGEMENT ORDINANCE IN EFFECT which requires bliance as a result of a sale of the Property. The local ordinance requires Seller to obtain documentation of compliance to Close of Escrow. Seller shall obtain document of compliance prior to the time for Buyer's final verification of tition. ELLER RESPONSIBILITY – STATE OR LOCAL COMPLIANCE ALREADY COMPLETE. If ONLY state law applies, r has obtained documentation of compliance with State defensible space requirement within the last 6 months. For r State or local law, Seller shall Deliver documentation of compliance to Buyer; ELLER RESPONSIBILITY – AGREEMENT TO OBTAIN COMPLIANCE. Seller shall obtain documentation of lagency from which a copy of the documentation in paragraph 3B(2), 3B(3), 3C(4), 3C(5), or 3C(6), as applicable, may ted at

7 ASSIGNMENTS: Timing, approval and other requirements

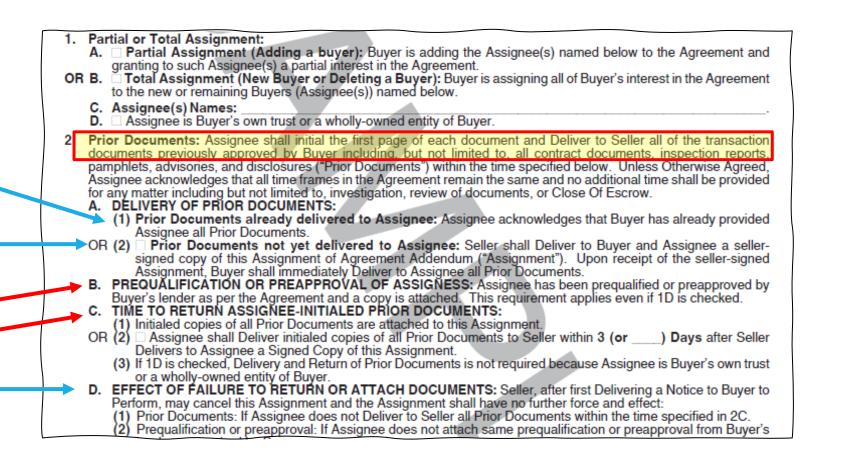
RPA, # 23

- 23. ASSIGNMENT/NOMINATION: Buyer shall have the right to assign all of Buyer's interest in this Agreement to Buyer's own trust or to any wholly owned entity of Buyer that is in existence at the time of such assignment. Otherwise, Buyer shall not assign all or any part of Buyer's interest in this Agreement without first having obtained the separate written consent of Seller to a specified assignee. Such consent shall not be unreasonably withheld. Prior to any assignment, Buyer shall disclose to Seller the name of the assignee and the amount of any monetary consideration between Buyer and assignee. Buyer shall provide assignee with all documents related to this Agreement including, but not limited to, the Agreement and any disclosures. If assignee is a wholly owned entity or trust of Buyer, that assignee does not need to re-sign or initial all documents provided. Whether or not an assignment requires seller's consent, at the time of assignment, assignee shall deliver a letter from assignee's lender that assignee is prequalified or preapproved as specified in paragraph 6B. Should assignee fail to deliver such a letter, Seller, after first giving Assignee an Notice to Buyer to Perform, shall have the right to terminate the assignment. Buyer shall, within the time specified in paragraph 3K, Deliver any request to assign this Agreement for Seller's consent. If Buyer fails to provide the required information within this time frame, Seller's withholding of consent shall be deemed reasonable. Any total or partial assignment shall not relieve Buyer of Buyer's obligations pursuant to this Agreement unless Otherwise Agreed by Seller (C.A.R. Form AOAA). Parties shall provide any assignment agreement to Escrow Holder within 1 Day after the assignment. Any nomination by Buyer shall be subject to the same procedures, requirements, and terms as an assignment as specified in this paragraph.
- Seller consent not needed IF to buyer's trust or wholly-owned corp.
 - Must still provide loan approval/prequal. letter
 - Must still provide name of assignee, compensation
 - Assignee does not need to sign or initial
- "3rd Party" assignment request must be made within 17 days
 - Must provide assignee name, compensation, and lender letter
 - Must provide proof assignee initials all documents (first page of each). If not, seller can cancel.
 - Seller disapproval deemed reasonable if request comes late
- C.A.R. Form AOAA

CALIFORNIA ASSOCIATION OF REALTORS®

ASSIGNMENT OF AGREEMENT ADDENDUM

(C.A.R. Form AOAA, Revised 12/21)



 Consideration for Assignment: Buyer has received consideration from Assignee in the amount of \$ Buyer has not received any monetary consideration from Assignee for this Assignee Assignee represents for the benefit of Seller that Assignee ratifies and approves as approvals and acts of Buyer pursuant to the Agreement up to and including the date of Assignee assumes and agrees to perform and observe all of the obligations and cover to be performed after the date of this Assignment. Buyer acknowledges and agrees that, notwithstanding Seller's agreement to this Assignment and obligations or covenants under the Agreement. 	ASSIGNMENT OF AGE this Assignment. (C.A.R. Form AOA ants of Buyer in the Agreement	A, Revised 12/21)
AOAA can be used as agreement between buyer and assignee,	real estate attorney and/or accountant prior to signing this Assignment. The Brokers and as to the propriety, adequacy, legality or tax consequences of this Assignment. By signing below, Buyer assigns the Agreement to Assignee, and Assignee accepts and Buyer and Assignee, acknowledge that each has read, understands, received terms of this Assignment of Agreement Addendum. Buyer Buyer One or more assignees will sign by a representative. Attached is a Representative Capa	the assignment from Buyer, a copy of and agrees to the Date Date
even if seller consent not needed	Assignee	Date
	Assignee By signing below, Seller consents to the assignment and acknowledges that Solve received a copy of and agrees to the terms of this Assignment of Agreement Adder Seller	Date
	ASSIGNMENT NOT ACCEPTED: This assignment was NOT accepted by Signal Seller Initials	Date

#8

ACCEPTANCE: WHEN IS A CONTRACT CREATED

	2018 RPA	
A. "A	TIONS: As used in this Agreement: ceptance" means the time the offer or final counter offer is accepted in writing by a Party and by the other Party or that Party's authorized agent in accordance with the terms of this offer or a	
by Sel	TION OF OFFER: This offer shall be deemed revoked and the deposit, if any, shall be returned to Ear and a Copy of the Signed offer is personally received by Buyer, or byuthorized to receive it, by 5:00 PM on the third Day after this offer is signed by Buyer (or by	Buyer unless the offer is Signed,

2021 RPA

A. "Acceptance" means the time the offer or final counter offer is fully executed, in writing, by the recipient Party and is Delivered to the offering Party or that Party's Authorized Agent.

Delivery means recipient is in possession of, or an electronic copy or link has been sent to recipient's designated electronic delivery address. 2021 RPA, #25K.

(date))

on

Do not have to insert name of Agent in contract because it already appears in Real Estate Broker section on p. 16.



"Deliver", "Delivered" or "Delivery" of documents, unless Otherwise Agreed, means and shall be effective upon personal receipt of the document by Buyer or Seller or their Authorized Agent. Personal receipt means (i) a Copy of the document, or as applicable, link to the document, is in the possession of the Party or Authorized Agent, regardless of the Delivery method used (i.e. e-mail, text, other), or (i) an electronic Copy of the document, or as applicable, link to the document, has been sent to any of the designated electronic delivery addresses specified in the Real Estate Broker Section on page 16. After Acceptance, Agent may change the designated electronic delivery address for that Agent by, in writing, Delivering notice of the change in designated electronic delivery address to the other Party. Links could be, for example, to DropBox or GoogleDrive or other functionally equivalent program. If the recipient of a link is unable or unwilling to open the link or download the documents or otherwise prefers Delivery of the documents directly, Recipient of a link shall notify the sender in writing, within 3 Days after Delivery of the link (C.A.R. Form RFR). In such case, Delivery shall be effective upon Delivery of the documents and not the link. Failure to notify

- Delivery rules apply to acceptance, and post acceptance notices
- Delivery effective upon returning document or link and in possession of
 - Principal or Authorized Agent (a defined term meaning an individual licensee identified on last page)
- Delivery effective upon sending document or link to specified electronic address
- Objection to link must be made within 3 days

REAL ESTATE BROKERS SECTION:

1. Real Estate Agents are not parties to the Agreement between Buyer and Seller.

5. Agents' Signatures and designated electronic delivery address:				
A.	Buyer's Brokerage Firm		Lic. #	
	By	Lic.#	Date	
	By	Lic.#	Date	
	Address	City	State	Zip
	Email		Phone #	
		n represents Buyer. Additional Agent Acknownts Buyer. Additional Broker Acknowledgem	•	
	Designated Electronic Delivery Addre	ess(es): (Check all that apply)		
'	☐ Email above; ☐ Text to Phone # a	bove; 🗆 Alternate:		



RECEIPT FOR REPORTS

(C.A.R. Form RFR, Revised 12/21)

4.	LIST OF REPORTS ORDERED BY BUYER OR SEL	LER FOR T	HIS TRANSACTION:	
	Report, Document or Disclosure	Delivered via Link	Prepared By	Dated
	A. Usood Destroying Pest Inspection			
	B. Home Inspection Report			
	C. Title: Preliminary Report			
	D. ☐ Roof Inspection			
	E. Sewer Lateral Report			
	F. Natural Hazard Disclosure Report	a C		
	G. Domestic Well Test			
	H. ☐ Septic/Private Sewage Inspection			
	I. HVAC Inspection			
	J. Government Inspection or Report			
	 K.			
	Disclosures			
	M. Lease Documents			
	N. Tenant Estoppel Certificates			
	0. 🗆			

6.	EPORTS DELIVERED VIA LINK: For all Reports identified by a check below, Buyer is unable or unwilling open the link, is unable to download the documents in the link, or prefers to receive the documents directly ther than via a link. All Reports Delivered via link.

ADDITIONAL INVESTIGATION RECOMMENDATIONS: If any of the above reports recommends Buyer obtain
additional investigations, you should contact qualified experts to determine if such additional investigations
are necessary. If you do not do so, you are acting against Broker's Advice.



Now













9 ENTITY SIGNATURES

- 1. Entity exists
- 2. Signing for entity not individual
- 3. Signer name
- 4. Reality of naming*
- 5. Full name for clarity

First two lines, always.
Third line, only if entity.

First two lines, always. Third line, only if entity.

- B. ENTITY BUYERS: (Note: If this paragraph is completed, a Representative Capacity Signature Disclosure (C.A.R. Form RCSD) is not required for the Legally Authorized Signers designated below.)
 - (1) One or more Buyers is a trust, corporation, LLC, probate estate, partnership, holding a power of attorney or other entity.
 - (2) This Agreement is being Signed by a Legally Authorized Signer in a representative capacity and not in an individual capacity. See paragraph 28 for additional terms.
 - (3) The name(s) of the Legally Authorized Signer(s) is/are:
 - (4) If a trust, identify Buyer as trustee(s) of the trust or by simplified trust name (ex. John Doe, co-trustee, Jane Doe, co-trustee or Doe Revocable Family Trust).
 - (5) If the entity is a trust or under probate, the following is the full name of the trust or probate case, including case #:

 Jonathan Kent and Martha Kent Smallville Family Farm Trust 1,
 for the benefit of Clark Joseph Kent and Lois Lane, dated January 1, 2001, Diana Prince, trustee

D. BUYER SIGNATURE(S):



(Signature) By,	Date	s
Printed name of BUYER: Kent Family Trust	. Or maybe Diana Prince, trustee.	
☐ Printed Name of Legally Authorized Signer:	Title, if applicable	<u>,</u>
(Signature) By,	Date	s
Printed name of BUYER:		
☐ Printed Name of Legally Authorized Signer:	Title, if applicable	<u>,</u>

☐ IF MORE THAN TWO SIGNERS, USE Additional Signature Addendum (C.A.R. Form ASA).

2. 3. 4.	Entity exists Signing for entity not individ Signer name Reality of naming* Full name for clarity	ual {	 Entity Sellers: (Note: If this paragraph is completed, a Representative Capacity Signature Disclosure form (C.A.R. Form RCSD) is not required for the Legally Authorized Signers designated below.) (1) One or more Sellers is a trust, corporation, LLC, probate estate, partnership, holding a power of attorney or other entity. (2) This Agreement is being Signed by a Legally Authorized Signer in a representative capacity and not in an individual capacity. See paragraph 28 for additional terms. (3) The name(s) of the Legally Authorized Signer(s) is/are:
	for	the ben	Tony Stark Trust for the Avengers' Continuation in Perpetuity and Forever and Ever Number 1 efit of Peter Parker and May Parker, aka, "Aunt May", dated January 1, 2000, Pepper Potts, trustee.

First two lines, always.
Third line, only if entity.

First two lines, always. Third line, only if entity.

(Signature) By,		Date:	
Printed name of SELLER: _	Stark Trust. Or maybe Pepper Potts, trustee.		
☐ Printed Name of Legally A	Authorized Signer:	Title, if applicable,	
(Signature) By,		Date:	
Printed name of SELLER: _			
☐ Printed Name of Legally	Authorized Signer:	Title, if applicable,	
☐ IE MORE THAN TWO SIGNE	BS. USE Additional Signature Addendum (C.A.B. Form ASA).		

10 FAIR APPRAISAL ACT REQUIREMENTS

SEC. 6.

Section 1102.6g is added to the Civil Code, to read:

1102.6g.

(a) After July 1, 2022, every contract for the sale of real property shall contain, in no less than 8-point type, the following notice:

"Any appraisal of the property is required to be unbiased, objective, and not influenced by improper or illegal considerations, including, but not limited to, any of the following: race, color, religion (including religious dress, grooming practices, or both), gender (including, but not limited to, pregnancy, childbirth, breastfeeding, and related conditions, and gender identity and gender expression), sexual orientation, marital status, medical condition, military or veteran status, national origin (including language use and possession of a driver's license issued to persons unable to provide their presence in the United States is authorized under federal law), source of income, ancestry, disability (mental and physical, including, but not limited to, HIV/AIDS status, cancer diagnosis, and genetic characteristics), genetic information, or age. If a buyer or seller believes that the appraisal has been influenced by any of the above factors, the seller or buyer can report this information to the lender or mortgage broker that retained the appraiser and may also file a complaint with the Bureau of Real Estate Appraisers at https://www2.brea.ca.gov/complaint/ or call (916) 552-9000 for further information on how to file a complaint."

- (b) The notice described in subdivision (a) shall also be delivered by a licensed person refinancing a first lien purchase money loan secured by residential real property containing no more than four dwelling units, either prior to, or with, the loan estimate as required by the federal Truth in Lending Act, as amended (15 U.S.C. Sec. 1601 et seq.), or the mortgage loan disclosure statement as required pursuant to Section 10240 of the Business and Professions Code. The notice described in subdivision (a) may be included as part of the disclosure required under Section 1002.14(a)(2) of the federal Equal Credit Opportunity Act (Regulation B) (12 C.F.R. Sec. 1002 et seq.).
- (c) For purposes of this section, a "licensed person" means a depository institution chartered under federal or state law, a person covered by the licensing requirements of Division 9 (commencing with Section 22000) or Division 20 (commencing with Section 50000) of the Financial Code, or a person licensed pursuant to Part 1 (commencing with Section 10000) of Division 4 of the Business and Professions Code.

AB-948
Bureau of Real Estate
Appraisers:
disclosures:
demographic
information:
reporting:
continuing education.
(2021-2022)

B. APPRAISAL:

(1) This Agreement is, unless otherwise specified in paragraph 3L(2) or an attached CR form, contingent upon a writter appraisal of the Property by a licensed or certified appraiser at no less than the amount specified in paragraph 3L(2) without requiring repairs or improvements to the Property. Appraisals are often a reliable source to verify square footage of the subject Property. However, the ability to cancel based on the measurements provided in an appraisal falls within the Investigation of Property contingency. The appraisal contingency is solely limited to the value determined by the appraisal For any cancellation based upon this appraisal contingency, Buyer shall Deliver a Copy of the written appraisal to Seller upon request by Seller.

(2) NO APPRAISAL CONTINGENCY: If "No appraisal contingency" is checked in paragraph 3L(2), then Buyer may not use the loan contingency specified in paragraph 3L(1) to cancel this Agreement if the sole reason for not obtaining the loan is that the appraisal relied upon by Buyer's lender values the property at an amount less than that specified in paragraph 3L(2). If Buyer is unable to obtain the loan specified solely for this reason, Seller may be entitled to Buyer's deposit o

other legal remedies.

(3) X Fair Appraisal Act: The Parties acknowledge receipt of the attached Fair Appraisal Act Addendum (C.A.R. Form FAAA)



FAIR APPRAISAL ACT ADDENDUM

(C.A.R. Form FAAA, 6/22)

The following terms	and conditions are hereby incorporated in and made a	a part of the Purchase Agreement, OR 🗆 Othe
		("Agreement"
dated	_, on property known as	("Property"
in which		is referred to as ("Seller
and		is referred to as ("Buyer"

Any appraisal of the property is required to be unbiased, objective, and not influenced by improper or illegal considerations, including, but not limited to, any of the following: race, color, religion (including religious dress, grooming practices, or both), gender (including, but not limited to, pregnancy, childbirth, breastfeeding, and related conditions, and gender identity and gender expression), sexual orientation, marital status, medical condition, military or veteran status, national origin (including language use and possession of a driver's license issued to persons unable to provide their presence in the United States is authorized under federal law), source of income, ancestry, disability (mental and physical, including, but not limited to, HIV/AIDS status, cancer diagnosis, and genetic characteristics), genetic information, or age.

If a buyer or seller believes that the appraisal has been influenced by any of the above factors, the seller or buyer can report this information to the lender or mortgage broker that retained the appraiser and may also file a complaint with the Bureau of Real Estate Appraisers at https://www2.brea.ca.gov/complaint/ or call (916) 552-9000 for further information on how to file a complaint.

By signing below, Buyer and Seller has each read, understands and acknowledges receipt of a copy of this Fair Appraisal Act Addendum.

C.A.R. Forms: RPA, paragraph 8B(3) Fair Appraisal Act Addendum

 Referenced in and bundled with RPA, RIPA, CPA, VLPA, NODPA, NCPA, ABSPA, CCSPA



Bonus Paragraph Exception to Arbitration and Mediation

contract as defined in Civil Code 3 2005.

C. PRESERVATION OF ACTIONS: The following shall not constitute a waiver nor violation of the mediation and arbitration provisions: (i) the filing of a court action to preserve a statute of limitations; (ii) the filing of a court action to enable the recording of a notice of pending action, for order of attachment, receivership, injunction, or other provisional remedies, provided the filing party concurrent with, or immediately after such filing makes a request to the court for a stay of litigation pending any applicable mediation or arbitration proceeding; or (iii) the filing of a mechanic's lien.

Questions?

