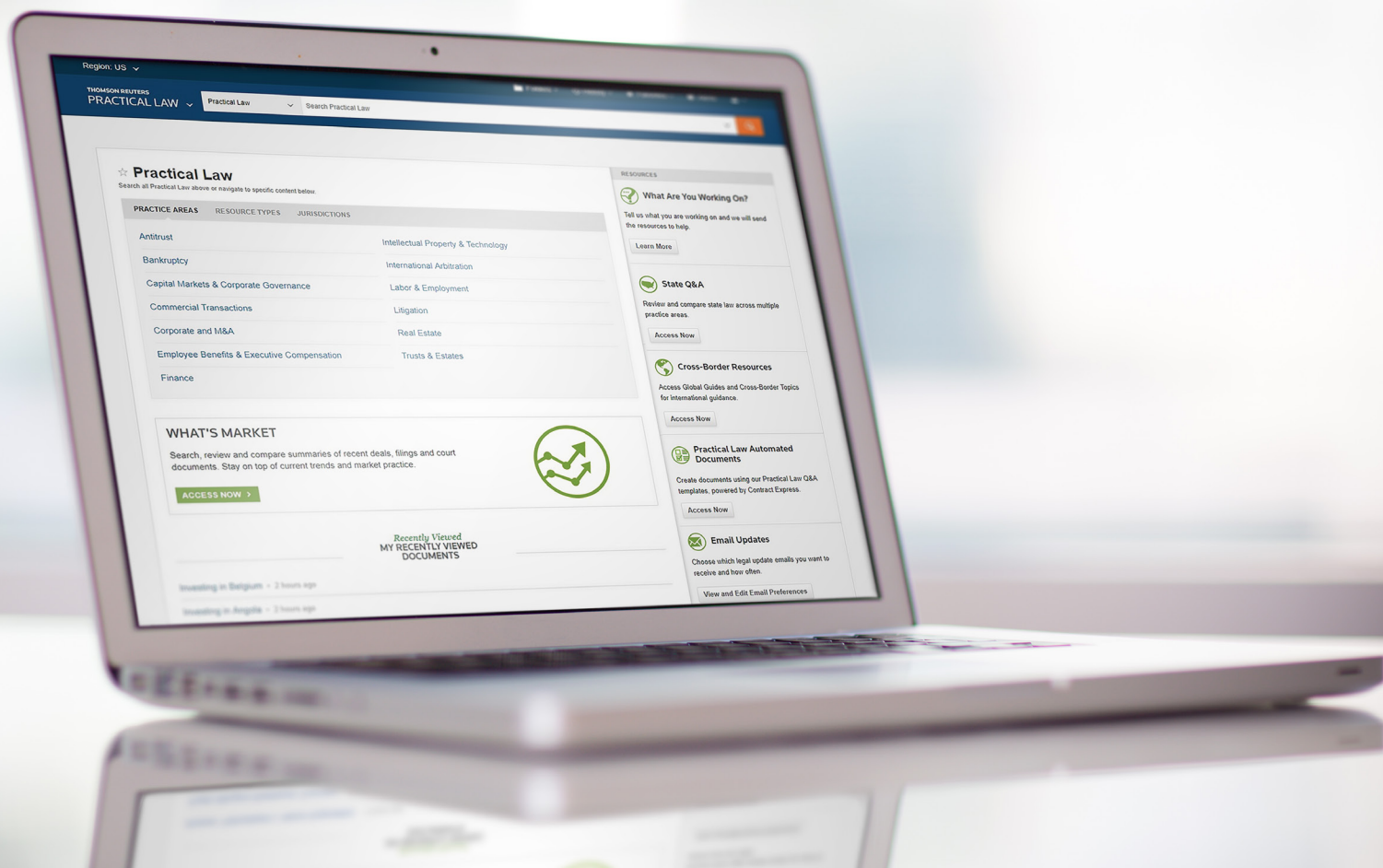


Start with Practical Law.



Practical Legal Know-How for Law Firms • Law Departments • Law Schools

Practical Law provides legal know-how that gives lawyers a better starting point. Our expert team of attorney editors creates and maintains thousands of up-to-date, practical resources across all major practice areas so you don't have to.

We go beyond primary law and traditional legal research to give you the resources needed to practice more efficiently, improve client service, and add more value. Our job is to make you better at yours.

LAW FIRMS

Access thousands of practical resources covering all major practice areas.
Specifically created to suit the needs of law firm practitioners.

RESOURCE TYPES

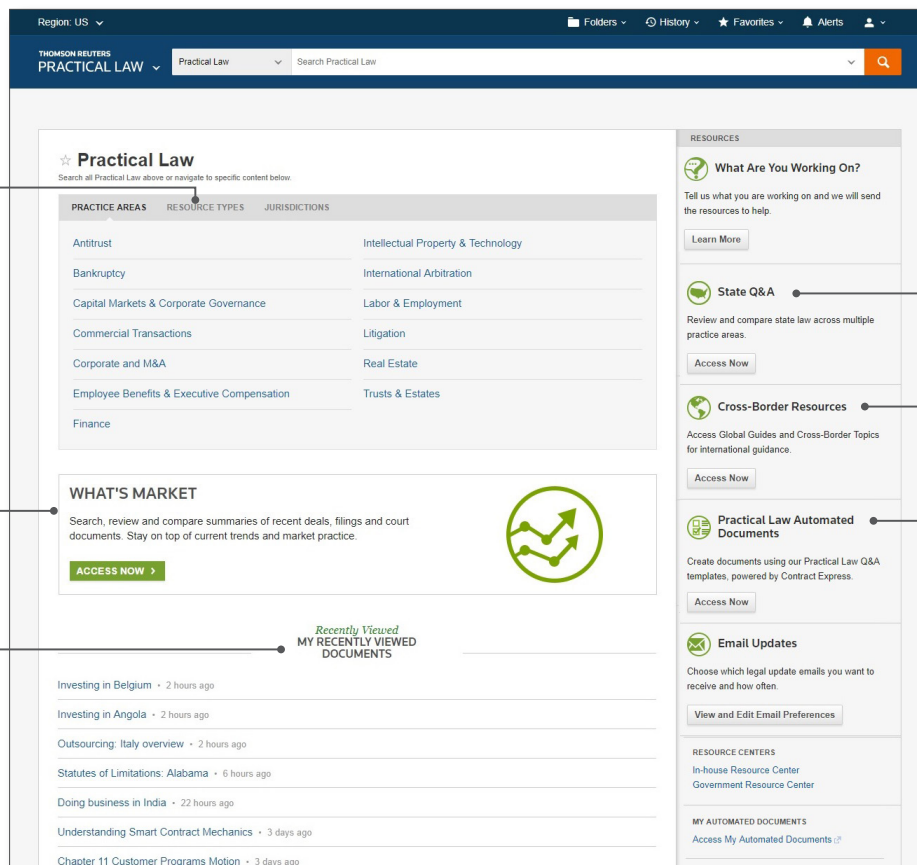
Practice notes, standard documents, checklists, and more covering all major practice areas.

WHAT'S MARKET

Snapshot of current legal trends and market practice.

RECENTLY VIEWED DOCUMENTS

View your recently viewed resources in one place for easy reference.



STATE Q&A

Review and compare state law across multiple practice areas.

CROSS-BORDER RESOURCES

View Global Guides and Cross-Border Topics.

PRACTICAL LAW AUTOMATED DOCUMENTS

Create custom documents using our Practical Law questionnaires, powered by Contract Express.

BENEFITS

Our resources help you:

- Increase efficiency
- Improve client service
- Get associates up to speed quickly
- Keep up with practice changes and legal updates
- Maximize return on fixed fee arrangements
- Spend more time on the work that matters most

RESOURCES

Created by our team of expert attorney editors and experienced contributors, our resources include:










- How-to guides and practice notes
- Standard documents and clauses
- Checklists and timelines
- Instant custom market trend reports
- International guidance
- Legal updates on new developments, and more

To learn more or to request a free trial, call (1-800-733-2889) or visit legalsolutions.com/practical-law.
If you are a current subscriber and would like to schedule training, email referenceattorneys@tr.com.



TOP 10 REASONS SMALL LAW FIRMS USE PRACTICAL LAW

You may know Practical Law® as a source of trusted, readily available standard documents, practice notes, checklists, legal updates, how-to guides, and more. But do you know why so many small law firms use Practical Law know-how? Here are the top 10 reasons:

- 260 FULL-TIME U.S.-based, licensed attorney-editors**
 create and maintain Practical Law resources. It's like having a large, full-service firm providing behind-the-scenes support for your practice.

- 12-14 YEARS of experience**
 on average, is what our attorney-editors gained from working in top law firms, in-house legal departments, and government agencies. You can rely on their breadth of legal knowledge.
- 49,000 resources across 13 practice areas**
 help you easily access this expertise, get a better starting point, and be confident in your work product.

- 1,100+ contributors nationwide**
 add to jurisdictional content – expanding our coverage.

- 12,000 hours per month**
 is the average time our attorney-editors spend ensuring our existing content is current and accurate, so you can more easily stay up to date on matters affecting your clients.

- 24/7/365 monitoring**
 of developments that may impact the law or practice and require creating new content or updating existing content, so you can quickly understand and work with the latest information.

- Legal Checklists**
 provide you with a concise, easy-to-understand view of key legal considerations. Presented in the form of timelines, flowcharts, tables, decision trees, and lists of issues, our legal checklists are created and continually maintained by our team of more than 260 attorney-editors.

- Practice Notes**
 provide how-to guidance with clear explanations of current law and practice, ranging from basic overviews to detailed analysis.

- State Q & A**
 helps you find answers to state law questions and compare laws across multiple jurisdictions. Whether you're researching the law in your state or another, this resource helps you find what you're looking for quickly.

- What's Market**
 lets you search, review, and compare summaries of recent deals and filings to help you stay informed of current trends and market practice.


Discover how you can use Practical Law know-how to practice more efficiently and add more value for your clients.

To learn more, visit legalsolutions.com/pl or call **1-855-849-1690** to schedule a demo.

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THOMSON REUTERS PRACTICAL LAW CONNECT

REAL ESTATE & CONSTRUCTION

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Thomson Reuters Practical Law Connect™ offers you a better way to work. Practical Law Connect integrates Practical Law™ legal know-how resources, Thomson Reuters Westlaw™ forms and secondary sources, primary law content, and other time-saving tools and solutions in one place, organized by practice area and task. You get precisely what you need to deliver your best work faster and more efficiently, all from one innovative platform.

With **Practical Law Connect Real Estate & Construction**, you're covered on tasks related to your real estate matters, including buying and selling, financing, and leasing commercial and residential real estate. Additional tasks include Construction, Zoning and Land Use, and Real Estate Assets in Corporate Transactions.

QUICK ACCESS

Browse Practical Law and, Business Law Center, plus regulations, secondary sources, statutes and court rules, and more.

FOCUS

Drill down to content and resources relevant to your task, from third-party agreements to real estate provisions, legal opinions, and more.

STAY CURRENT

Get topical news and legal updates from Practical Law, Practitioner Insights™, and Reuters News.

The screenshot displays the Thomson Reuters Practical Law Connect interface for Real Estate & Construction. The interface is organized into several key sections:

- Top Navigation Bar:** Includes a search bar with the placeholder "Enter terms, citations, databases, anything ...", a dropdown menu for "All Fed., All States", and a search icon.
- Left Sidebar:**
 - Real Estate:** A section with a "BROWSE BY TASK" list including "Commercial Real Estate Ownership", "Financing Commercial Real Estate" (highlighted), "Leasing Commercial Real Estate", "Real Estate Assets in Corporate Transactions", "Construction", "Residential Real Estate", "Zoning & Land Use", and "View All Tasks".
 - BROWSE BY CONTENT TYPE:** A list including "Practical Law", "Secondary Sources", "Forms", "Bus. Law Center: Real Estate Sample Agreements", and "Statutes & Regulations".
- Main Content Area:**
 - DAILY UPDATES:** A section with a "DAILY UPDATES" header and a list of updates, including "Anapmt Amenities: Target Tenants" and "Term Sheets & Commitment Letters".
 - REUTERS NEWS:** A section with a "REUTERS NEWS" header and a featured article about Airbnb hiring an ex-U.S. Attorney General.
- Right Sidebar:**
 - PRACTICAL LAW STATE Q&A:** A section with a "Browse" button.
 - DRAFTING ASSISTANT ESSENTIAL:** A section with an "Access" button.
 - WHAT'S MARKET:** A section with a "Search, review, and compare summaries of recent deals and filings and stay on top of current trends and market practice" link.

Annotations with orange arrows point from the text boxes to specific features: "QUICK ACCESS" points to the left sidebar; "FOCUS" points to the "DAILY UPDATES" section; "STAY CURRENT" points to the "REUTERS NEWS" section.



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GET RIGHT WHERE YOU NEED TO BE

NARROWED SEARCH AND BROWSING
Practical Law Connect pre-filters your search by automatically narrowing the results to what's most relevant to this topic.

CURATED CONTENT
Go to the Practitioner Picks to get on-point Practical Law resources and Westlaw® forms and secondary sources, handpicked by our attorney-editors.

EASY NAVIGATION
Interactive breadcrumbs allow quick, easy navigation to other topic pages.

TIME-SAVING TOOLS
Direct access to tools that correspond to the selected task. Get up to speed on conducting deals and doing business state to state with State Q&A. Analyze deal provisions, agreements, and more with What's Market. Review continuing education course materials in your topical practice area via American Law Institute.* Draft with confidence with our Drafting Assistant software's most popular legal document drafting and analysis features.*

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Enter terms, citations, databases, anything ...

All Fed., All States

Real Estate > Leasing Commercial Real Estate > Drafting & Negotiating the...

Drafting & Negotiating the Lease Agreement

★ Add to Favorites

🏠 Make this My Start Page

BROWSE BY TASK

- Types of Leases
- Lease Agreement & Amendments
- Lease Related Documents & Agreements
- Options
- Assignment & Subleasing
- Surrender & Termination (Include Early Termination & Buy-Outs)
- View All Tasks

BROWSE BY CONTENT TYPE

- Practical Law
- Secondary Sources
- Forms
- Bus. Law Center: Real Estate Sample Agreements
- Statutes & Regulations
- Administrative Decisions & Guidance
- What's Market: Leases
- Cases
- Trial Court Orders
- Briefs
- Trial Court Documents
- Expert Materials
- Jury Verdicts & Settlements
- Proposed & Enacted Legislation
- Proposed & Adopted Regulations
- Arbitration Materials

PRACTICAL LAW

Office Leasing: Key Provisions in an Office Lease
Practice notes • Maintained • National
This Note provides an explanation of the key provisions typically found in an office lease that would be used for a multi-tenant building with tenant favorable negotiating tips and guidance. State and local laws where the leased premises are located govern lease agreements, but the information contained in this resource is useful and relevant to tenants in every state. ... more

Retail Leasing: Drafting and Negotiating Key Provisions in a Retail Lease
Practice notes • Maintained • National

Ground Lease (Pro-Landlord)
Standard documents • Maintained • National

Industrial/Warehouse Lease (Pro-Landlord)
Standard documents • Maintained • National

Retail Lease (Pro-Landlord Long Form)
Standard documents • Maintained • National

Owning and Leasing Green Leases
Practice notes • Maintained • National

Multistate Real Estate Leases: Overview
Practice note: overview • Maintained • National

VIEW MORE FEDERAL & NATIONAL PRACTICAL LAW 189

VIEW MORE MINNESOTA PRACTICAL LAW 6

FORMS

Master Form of Commercial Lease with Practice Notes
Business Transactions Solutions • BUSTRANSOL § 114:74
• Alan S. Gutterman

Commercial Building Lease Drafting Guide
American Jurisprudence Legal Forms 2d • AMJUR LF § 161:97

Office Lease
Basic Legal Transactions

Ground Lease Drafting Guide
American Jurisprudence Legal Forms 2d • AMJUR LF § 161:63

Lease Transaction Checklist
Business Transactions Solutions • BUSTRANSOL § 114:30
• Alan S. Gutterman

Drafting and Negotiating the Retail Lease
Basic Legal Transactions • BLTRANS § 7:5
• Vincent Di Lorenzo and Clifford R. Ennico

VIEW MORE 5567

SECONDARY SOURCES

Preparing an Agreement
Commercial Real Estate Forms 3d

Negotiating and Preparing Real Estate Agreements Generally
Commercial Real Estate Forms 3d • COMREFRM § 1:3
• Stuart M. Salt

Negotiating Shopping Center Leases

PRACTICAL LAW STATE Q&A

Compare key areas of law for a topic across multiple states.

Browse

DRAFTING ASSISTANT ESSENTIAL

Select a Word document to upload and start using Drafting Assistant tools and features.

Access

WHAT'S MARKET

Search, review, and compare summaries of recent deals and filings and stay on top of current trends and market practice.

Browse

FORM BUILDER

Build forms customized to your specific need.

Browse

ALI CLE

Find continuing education course materials in your topical practice area.

Key Words

Search

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With **Practical Law Connect Labor & Employment**, you're covered on tasks related to your labor and employment matters, including Hiring & Contracts, Immigration, Traditional Labor, and Public Employment. Additional tasks include Employment Litigation & Administrative Actions; the Employment Relationship; Termination, Layoffs & Plant Closings; and Corporate Transactions, Due Diligence & Bankruptcy.

QUICK ACCESS

Browse Practical Law; statutes, regulations and court rules; forms; secondary sources; trial court documents; and more.

FOCUS

Drill down to content and resources relevant to your task, whether it relates to separation agreements, leave policies, wage and hour law, and more.

STAY CURRENT

Get topical news and legal updates from Practical Law, Practitioner Insights™, and Reuters News.

The screenshot displays the Thomson Reuters Practical Law Connect Labor & Employment interface. The top navigation bar includes the logo, a search bar, and filters for 'All Fed.' and 'All States'. The main content area is titled 'Labor & Employment' and features a 'BROWSE BY TASK' sidebar on the left. This sidebar lists various tasks such as 'Employment Litigation & Administrative Actions', 'Hiring & Contracts', 'The Employment Relationship', 'Termination, Layoffs & Plant Closings', 'Immigration', 'Traditional Labor', 'Public Employment', 'Corporate Transactions, Due Diligence & Bankruptcy', and 'View All Tasks'. The 'Hiring & Contracts' task is selected, showing a sub-menu with options like 'Recruiting & Hiring', 'Contracts', 'Employment Agreements & Offer Letters', 'Restrictive Covenants', 'Confidentiality Agreements', 'Arbitration Agreements', 'Agreements with Contractors, Temporary Employees & Interns', 'Separation Agreements', and 'Other Employment-Related Agreements'. The 'Contracts' option is highlighted. The main content area displays 'DAILY UPDATES' with a list of legal news items, including 'Casino fails to show that competitor knew host had misappropriated customer information' and 'School district may have failed to engage in interactive process before firing injured custodian'. A 'REUTERS NEWS' section is also visible, featuring a photo of a courtroom and a headline about 'Au pairs ask federal court to certify FLSA collective'. On the right side, there are sections for 'PRACTICAL LAW STATE Q&A', 'DRAFTING ASSISTANT ESSENTIAL', and 'CASE EVALUATOR'. Callouts from the text blocks point to specific features: 'QUICK ACCESS' points to the 'BROWSE BY TASK' sidebar, 'FOCUS' points to the 'Contracts' sub-menu, and 'STAY CURRENT' points to the 'DAILY UPDATES' and 'REUTERS NEWS' sections.



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GET RIGHT WHERE YOU NEED TO BE

NARROWED SEARCH AND BROWSING

Practical Law Connect pre-filters your search by automatically narrowing the results to what's most relevant to this topic.

CURATED CONTENT

Go to the Practitioner Picks to get on-point Practical Law resources and Westlaw® forms and secondary sources, handpicked by our attorney-editors.

EASY NAVIGATION

Interactive breadcrumbs allow quick, easy navigation to other topic pages.

TIME-SAVING TOOLS

Direct access to tools that correspond to the selected task. Get up to speed on doing deals and conducting business from state to state. Drafting Assistant Essential* allows you to draft with confidence, providing you with our Drafting Assistant software's most popular document drafting and analysis features. View Case Law* for all available federal and state civil and criminal caselaw. Perform due diligence with Company Search*.

The screenshot displays the Thomson Reuters Practical Law Connect interface. At the top, there's a search bar with the text "Enter terms, citations, databases, anything...". Below the search bar, a breadcrumb trail shows the navigation path: "Labor & Employment > Hiring & Contracts > Contracts > Agreements with Contractors, Temporary Employees & Interns". The main content area is titled "Agreements with Contractors, Temporary Employees & Interns" and features a "PRACTICAL LAW" section with various documents like "Independent Contractor/Consultant Agreement (Pro-Client)" and "Independent Contractor/Consultant Agreement (Pro-Client) (MN)". There's also a "FORMS" section with documents like "Sample Independent Contractor Agreement" and "Student Intern Acknowledgment Form". A "SECONDARY SOURCES" section is at the bottom. On the right side, there are several tool panels: "PRACTICAL LAW STATE Q&A", "DRAFTING ASSISTANT ESSENTIAL", "CASE LAW", "COMPANY SEARCH", and "BUSINESS LAW CENTER". A left sidebar contains a "BROWSE BY TASK" and "BROWSE BY CONTENT TYPE" menu. Orange arrows point from the descriptive text blocks to specific features in the interface: from "NARROWED SEARCH AND BROWSING" to the search bar and breadcrumb trail; from "CURATED CONTENT" to the "PRACTICAL LAW" section; from "EASY NAVIGATION" to the breadcrumb trail; and from "TIME-SAVING TOOLS" to the tool panels on the right.

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COMMERCIAL TRANSACTIONS

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With **Practical Law Connect Commercial Transactions**, you're covered on tasks related to: Supply of Goods & Services; General Contract Clauses, Agreements & Ancillary Documents; Drafting Confidentiality and Non-Disclosure Agreements & Clauses; Advertising, Promotions & Labeling; International Trade & Compliance; Joint Ventures & Strategic Alliances; Consumer Protection and related issues; and Insurance Claims & Coverage.

QUICK ACCESS

Browse Practical Law, regulations, statutes, court rules, and more.

FOCUS

Drill down to the content and resources most relevant to your task, from audit and inspection rights to transfer and assignment of interests, advertising, and more.

STAY CURRENT

Get topical news and legal updates from Practical Law, Practitioner Insights™, and Reuters News.

The screenshot displays the Thomson Reuters Practical Law Connect Commercial Transactions interface. The top navigation bar includes the site name, a search bar, and a dropdown for jurisdiction (All Fed., All States). The main content area is titled 'Commercial Transactions' and features a left-hand navigation menu with two sections: 'BROWSE BY TASK' and 'BROWSE BY CONTENT TYPE'. The 'BROWSE BY TASK' section lists various legal tasks, with 'General Contract Clauses, Agreements & Ancillary Documents' selected. The 'BROWSE BY CONTENT TYPE' section lists content types like 'Practical Law', 'Statutes & Court Rules', 'Regulations', 'Administrative Decisions & Guidance', and 'Cases'. The main content area is divided into three sections: 'DAILY UPDATES', 'REUTERS NEWS', and 'WHAT'S MARKET'. The 'DAILY UPDATES' section shows a list of legal updates, with a dropdown menu open for 'Drafting & Negotiating General Commercial Contracts & Boilerplate Clauses', listing sub-topics like 'Amendment & Waiver', 'Assignment, Assumption, Change of Control & Novation', 'Breach & Termination', and 'Renewal & Non-Renewal'. The 'REUTERS NEWS' section features a news article about Microsoft. The 'WHAT'S MARKET' section provides a search bar and a dropdown for 'UCC & Secured Transactions'. Annotations with arrows point to the 'QUICK ACCESS' menu, the 'FOCUS' dropdown, and the 'STAY CURRENT' news section.



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CURATED CONTENT

Go to the Practitioner Picks to get on-point Practical Law resources and Westlaw® forms and secondary sources, handpicked by our attorney-editors.

EASY NAVIGATION

Interactive breadcrumbs allow quick, easy navigation to other topic pages.

TIME-SAVING TOOLS

Direct access to tools that correspond to the selected task. Analyze deal provisions, agreements, and more with What's Market. Drafting Assistant Essential* allows you to draft with confidence, providing you with our Drafting Assistant software's most popular document drafting and analysis features.

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Enter terms, citations, databases, anything ...

Commercial Transactions > Supply of Goods & Services > Drafting Agreements: Sale & Distribution of P... > Drafting Distribution & Pr...

Drafting Distribution & Product Reseller Agreements

Create Update Add to Favorites Make this My Start Page

BROWSE BY TASK

View All Tasks

BROWSE BY CONTENT TYPE

Practical Law

Statutes & Court Rules

Regulations

Administrative Decisions & Guidance

Cases

Trial Court Orders

Secondary Sources

Forms

Proposed & Enacted Legislation

Proposed & Adopted Regulations

What's Market: Commercial Agreements

Bus. Law Center: Commercial Agreements

PRACTICAL LAW

Distribution Agreement (Pro-Seller)
Standard documents • Maintained • National
A non-exclusive distribution agreement between a product seller (often, a manufacturer) and its distributor, drafted in the seller's favor. This resource includes key obligations of the seller and distributor, the seller's intellectual property rights and commonly used warranty and indemnification provisions. This Standard Document has integrated drafting notes with important explanations and drafting and negotiating tips.
... more

Distribution Agreement (Pro-Distributor)
Standard documents • Maintained • National

Product Reseller Agreement (Pro-Supplier)
Standard documents • Maintained • National

Product Reseller Agreement (Pro-Reseller)
Standard documents • Maintained • National

Drafting and Negotiating a Product Reseller Agreement Checklist
Checklists • Maintained • National

Drafting and Negotiating a Distribution Agreement Checklist
Checklists • Maintained • National

Distributors and Dealers
Practice notes • Maintained • National

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VIEW MORE MINNESOTA PRACTICAL LAW 12

FORMS

Distributorship Agreement
Uniform Commercial Code Legal Forms • UCC-LF § 2:98

Drafting Checklist for International Distribution Agreement
Nichols Cyclopaedia of Legal Forms Annotated • NICHOLS-LF § 53:23

Drafting Checklist for Distributor's Contract—Duties of Dealer
Nichols Cyclopaedia of Legal Forms Annotated • NICHOLS-LF § 53:17

Exclusive Territorial Distributor Agreement
Business Transactions Solutions • BUSTRANSOL § 87:179 • Alan S. Gutterman

Exclusive Distributorship—Purchase from Contract Manufacturer—Commission Payment
Eckstrom's Licensing in Foreign and Domestic Operations The Forms and Substance of Licensing • ECKLICN-FO § 3:15

Standard Information Form for Potential Distributors
Eckstrom's Licensing in Foreign and Domestic Operations The Forms and Substance of Licensing • ECKLICN-FO § 3:40

VIEW MORE 457

SECONDARY SOURCES

Negotiating Distributorship Arrangements
Business Transactions Solution

Dealer and Distribution Agreements
Franchise & Distribution Law & Practice

DRAFTING ASSISTANT ESSENTIAL

Select a Word document to upload and start using Drafting Assistant tools and features.

Access

WHAT'S MARKET

Search, review, and compare summaries of recent deals and filings and stay on top of current trends and market practice.

Browse

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How **Practical Law™** Helps Law Firms Develop New Business

Getting new clients or new business from existing clients isn't rocket science. There are numerous strategies (beyond providing stellar service) that have been proven to work. But due to competing priorities or a lack of resources, it is often difficult to engage in those activities. The good news? Practical Law can help. One of the many benefits of Practical Law is that it can take the extra effort out of many business development activities, clearing the way for more time to do all the work your new clients are demanding of you.

PROVEN STRATEGY	WHAT GETS IN THE WAY	HOW PRACTICAL LAW CAN HELP
Providing complimentary client training on important issues.	Preparing and updating presentations for client trainings can require significant un-billable time.	Quickly download and customize ready-made, regularly maintained Powerpoint® presentations that easily explain issues of risk and compliance in terms non-lawyers will understand. Use Practical Law Presentation Materials to expedite preparations when pitching for new business, whether with existing or new clients.
Staying top of mind with prospects and clients by sending news they can use.	Communicating relevant developments or identifying the right topics to raise with your clients aren't always the most pressing tasks on your to do list.	Use Practical Law Legal Updates to keep your clients up to speed with new developments, challenges, and legislative changes that require them to take action. Enhance your credibility and value as a trusted partner without the leg work of creating updates from scratch.
Spend more time getting to know your clients' businesses.	It can be hard to find the time to get deeper level insight into your clients' goals for commercial growth and risk mitigation.	Optimize your research and drafting processes by leveraging reliable Practical Law know-how, and spend more time getting to know your clients' business and priorities.
Impress clients with your ability to respond quickly — and stand out from your competitors.	Inefficient research processes and unreliable sources of guidance can hinder your ability to deliver guidance and documents quickly.	Reliable legal know-how and tools can enable your firm to complete projects in record time. When your clients see matters being turned around faster, they're more inclined to send new matters your way. This can help you be more profitable even on fixed fee arrangements.
Expand your firm's expertise to provide service outside the practice areas you currently cover.	Many firms have to say no to potential work because it doesn't fall within their existing areas of expertise.	Even if your attorneys are brand new to a particular matter, task, or practice area, they can get up to speed fast using Practical Law Practice Notes and Checklists. When your attorneys are more efficient, they can redirect their efforts to more profitable work.
Competence, at all levels of the firm, ensure your client team is confident advising and drafting, no matter their level of prior experience.	Junior associates are sometimes just learning the ropes and can make missteps. Moreover, even senior attorneys can sometimes rely on out of date or not entirely applicable precedents on first drafts.	Get even your most junior team members up to speed quickly by leveraging step-by-step guidance and instantly downloadable model contracts that reflect current law and practice. What's more, Practical Law Standard Documents include integrated drafting tips, providing the value of a senior colleague even when one isn't available.



Practical Law

BUSINESS DEVELOPMENT CHEAT SHEET

Almost all Practical Law resources help with business development for the reasons outlined, but these are a few of our most popular:

Presentation Materials

Use as a base for creating a client training program with minimal effort. Examples include:

- *Foreign Corrupt Practices Act (FCPA) Training for Employees.*
- *Intellectual Property Basics.*
- *Margin Lending and Securities Credit Regulation.*
- *Regulation FD Training for Public Companies.*
- *Sexual Harassment Prevention Training for Employees; and many more.*

Standard Documents

Use to quickly provide the provisions of legal services using a nontraditional or alternative fee arrangement, which also outlines the parties' respective duties:

- *Engagement (Retainer) Letter: Alternative Fee Arrangement.*

Weekly & Monthly Updates

Stay in the know on key developments so you don't have to wonder what to send to clients. Feel free to forward on relevant portions from updates in:

- *Antitrust*
- *Bankruptcy*
- *Capital Markets & Corporate Governance*
- *Commercial Transactions*
- *Corporate and M&A*
- *Employee Benefits & Executive Compensation*
- *Finance*
- *Intellectual Property & Technology*
- *Labor & Employment*
- *International Arbitration*
- *Labor & Employment*
- *Litigation*
- *Real Estate*
- *Trusts & Estates*

WITH PRACTICAL LAW YOU CAN:

Reduce non-billable time

Get associates up to speed and profitable sooner

Improve realization rates

Cut down on discounting

Spend more time on business development

Our dedicated full-time team of over 230+ attorney editors is committed to producing and regularly maintaining uniquely practical resources that give you more time to focus on revenue generating activities and outreach.

"Practical Law provides tools that help to enhance our ability to deliver the high quality legal services that our clients demand."

– Tom Buchanan, Shareholder, Buchanan Ingersoll & Rooney PC



WESTLAW FORM BUILDER LIPMAN'S ESTATE PLANNING – NATIONAL

Build estate planning documents with automated ease.

RELY ON TRUSTED SOURCES AND AUTHORS

Westlaw® Form Builder provides forms and content from respected, well-known sources, so you can be confident you're delivering the best possible documents.

Westlaw Form Builder Lipman's Estate Planning represents the extensive knowledge and experience of attorney Ronald Lipman, who practices in Lipman & Associates, P.C., Houston.

He is board certified in estate planning and probate law by the Texas Board of Legal Specialization, is the author of *Lipman's Wills and Trusts*, and writes the popular "State Your Case" column that appears in the *Houston Chronicle*. He is rated AV Preeminent by Martindale Hubbell, and he is a Texas Super Lawyer.

Westlaw Form Builder offers a convenient, easy-to-use online document assembly tool to help you complete forms faster. It saves your client data to reuse for additional forms, with secure storage, convenient foldering, and Favorites to manage your forms. Westlaw Form Builder enables you to easily move within forms, answering questions in the order that makes sense for you. With Westlaw Form Builder, you get time-saving automation and reliable accuracy with the flexibility and control you need.

Westlaw Form Builder uses forms from familiar, trusted sources you already know, with no-charge linking to cited statutory and analytical content on Westlaw. Forms are updated automatically, so you always have the most current version, with no software downloads to worry about.

Westlaw Form Builder key benefits

- You can access forms from anywhere via the Internet at forms.westlaw.com
- Forms are created *by lawyers for lawyers*, so you know they're practice-tested
- Forms are continuously updated, so you can be confident your forms are always current
- Your subscription includes no-charge linking to Westlaw from any cited authority, so you can quickly link from forms to relevant state and federal codes, primary law, and analytical materials with helpful commentary and explanations
- Westlaw Form Builder makes it easier to expand your practice into new areas of law

Westlaw Form Builder Lipman's Estate Planning – National highlights

- Includes over 4,000 national and state-specific forms
- Offers both simple and complex will and trust documents
- Provides thousands of links to federal and state codes, relevant primary law, and analytical materials on Westlaw

Westlaw Form Finder

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See reverse side for content listings

Summary of contents

Attorney-Client Matters

Includes more than 30 automated forms for communications with clients, including:

New client forms

Worksheets for gathering information about your client and for providing the client with information about your services

Letters

Letters used in common situations including:

- Case referral
- Settlement offers
- Notice of a conflict of interest
- Confirmation of decision not to contest the pending case
- Withdrawal

Fee agreements

Quickly draft your fee agreements, including:

- Forms required to establish the terms of representation
- Fee agreements for hourly, contingent, and pro bono clients

Release and closing forms

These automated forms make it easy to wind up a client's case, including:

- Settlement disclosure statement
- Release
- Client satisfaction questionnaire

Lipman's Estate Planning

A comprehensive estate planning forms collection for all 50 states and the District of Columbia, authored by Ronald L. Lipman, with more than 4,000 forms, including documents for same-sex spouses and domestic partners.

Wills

- Simple wills
- Pourover wills
- Tax-planned wills, including marital, bypass, and generation-skipping descendants trusts
- Disclaimer bypass trusts

Revocable trusts

- Simple trusts
- Marital and bypass trusts
- Descendants trusts
- Fee agreements
- Amendments to revocable trusts
- Assignment forms transferring properties to revocable trusts
- Transfer death deeds

Supporting documents

- Powers of attorney
- Healthcare proxy and medical powers of attorney
- Living wills
- HIPAA releases
- Codicils
- Revocations of powers of attorney
- Supporting revocable trust forms, such as memoranda explaining operations of trust, deeds transferring property to trust, and certificates of trust

Irrevocable trusts

Includes life insurance trusts, investment trusts, 2503(c) trusts, QPRTs, GRATs, GRUTs, supplemental needs trusts, S Corporation trusts, grandchildren's trusts, retirement benefits trusts, charitable remainder trusts, charitable lead trusts, and qualified income trusts. Also includes memoranda explaining these trusts, plus many other associated forms.

Miscellaneous letters and forms

- Client intake forms
- Attorney intake forms
- Fee agreements
- Checklists
- Customizable transmittal letters

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Provider: CCCBA #393
Title: The Future of Transactional Law: A NEW RESOURCE for You and Your Clients
Speakers: Nick Dahlen , Andy Duggan
Date of Activity: 7/13/2021
Time of Activity: 12:00 PM - 01:15 PM
Location: ~ONLINE with CCCBA~
Contra Costa County
Concord, CA 94520

CLE Format: Participatory
Total Eligible California MCLE Credit Hours: **1**

To Be Completed by the Attorney after Participation in the Above-Named Activity

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Course #:

Venue Address: Contra Costa County, Concord, CA, 94520

Title of Activity The Future of Transactional Law: A NEW RESOURCE for You and Your

Date of Offering: 7/13/2021 12:00 PM - 01:15 PM

Venue: ~ONLINE with CCCBA~

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